

## The Facility Investing for Employment Call for Proposals Egypt

| Call Information                      | Dates / Information   |
|---------------------------------------|---|
| Call for Proposals ID Number          | IFE-08-EGY-C1   |
| Call for Proposals launch             | 30 November 2021, 5 pm CET  |
| Deadline for submission of questions  | 17 January 2022, 5 pm CET   |
| Submission deadline for Concept Notes | 24 January 2022, 5 pm CET   |
| Webinars                              | 6 December 2021, 9 am CET<br>13 December 2021, 9 am CET<br>20 December 2021, 9 am CET |

Economic reforms and improved competitiveness have brought forth new, dynamic growth markets in many parts of Africa. African countries increasingly offer attractive prospects for companies and investors: a young population, growing availability of workers and skilled labour, rising purchasing power, new markets, and integration in global value chains. The facility **Investing for Employment** is an investment mechanism created by KfW Development Bank on behalf of the German Federal Ministry for Economic Cooperation and Development (BMZ) as an integral part of the **Special Initiative on Training and Job Creation**. Operating under the brand **Invest for Jobs**, the Special Initiative aims to remove investment barriers and to create good jobs and training opportunities in its partner countries in Africa: Côte d'Ivoire, Egypt, Ethiopia, Ghana, Morocco, Rwanda, Senegal, and Tunisia.

**IFE provides co-financing grants for investment projects with a high job creation impact.** The facility aims for an optimal allocation of available funding to projects with the highest plausibility of success and expected return in terms of the number and quality of new jobs created. The selection of projects is based on a competitive application process through public **Calls for Proposals**.

IFE offers **grants for co-financing four project categories**, determined by the type of project and the type of applicant.

### Project Categories eligible for IFE Grants

| Category 1 - Public infrastructure for job creation (not for profit) |  |
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| Lead applicant profile   | National ministries and public investment agencies; Professional Associations (industry, commerce, agriculture); organisations managing industrial zones; NGOs; infrastructure service providers   |
| Project description  | <ul style="list-style-type: none"> <li>Public infrastructure projects enabling job creation</li> <li>Does not generate revenue</li> <li>Job creation within the applicant entity and/or private third-party entities (evidenced by Letters of Intent from these entities)</li> </ul> |
| Project examples   | <ul style="list-style-type: none"> <li>Construction of a toll-free access road for an industrial zone</li> <li>Training projects (without generation of fees)</li> </ul>   |
| IFE grant  | <b>Up to 90%</b> of the total investment cost of the project   |
| Applicant's contribution   | At least 10% of the total investment cost of the project   |

| Category 2 - Infrastructure and common service for job creation (not-for-profit) |   |
|--|---|
| Lead applicant profile   | National ministries and public investment agencies; Professional Associations (industry, commerce, agriculture); organisations managing industrial zones; NGOs; infrastructure service providers  |
| Project description  | <ul style="list-style-type: none"> <li>Public infrastructure projects enabling job creation or projects promoting the supply of common services</li> <li>Generates revenue to be used for covering the operating costs (no distribution of profits)</li> <li>Job creation either within the applicant entity and/or within Third Party entities (supported by Letters of Intent – LoI)</li> </ul> |
| Project examples   | <ul style="list-style-type: none"> <li>Renewable energy generation and transmission facilities to supply an industrial zone</li> <li>Equipping accelerator centres</li> <li>Vocational training centres</li> </ul>  |
| IFE grant  | <b>Up to 75%</b> of the total investment cost of the project  |
| Applicant's contribution   | At least 25% of the total investment cost of the project  |

| Category 3 - For-profit projects with broader job creation impact beyond the applicant |  |
|--|--|
| Lead applicant profile   | Companies; industry/commerce/agriculture/other associations  |
| Project description  | <ul style="list-style-type: none"> <li>For-profit projects which create jobs within the applicant's entity, and which trigger the creation of jobs at Third Party entities</li> <li>More than half of the newly created jobs will be created within Third Party Entities</li> <li>Third Party Entity job creation must be directly linked to the IFE co-financed measure</li> <li>The applicant must present Letters of Intent (LoIs) from Third Party entities committing to creating jobs</li> </ul> |
| Project examples   | <ul style="list-style-type: none"> <li>Construction of a factory to build a new proprietary medical device and one or more Third Party entities committing to hire new sales teams to market and sell the device</li> <li>Construction of a new food processing plant and a Third-Party agricultural entity committing to expanding its operations and hiring new staff to supply the food processing plant with inputs</li> </ul>   |
| IFE grant  | <b>Up to 50%</b> of the total investment cost of the project disbursed during project implementation   |
| Applicant's contribution   | At least 50% of the total investment cost of the project   |

| Category 4 – For-profit projects for job creation |   |
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| Lead Applicant profile                            | Commercial companies  |
| Project description                               | <ul style="list-style-type: none"> <li>For-profit projects which involve creating jobs within the Applicant's entity</li> </ul>                         |
| Project examples                                  | <ul style="list-style-type: none"> <li>Expansion of an existing processing facility</li> <li>Investment in an upstream or downstream project</li> </ul> |
| IFE grant   | <b>Up to 25%</b> of the total investment cost of the project  |
| Applicant's contribution                          | At least 75% of the total investment cost of the project  |

## “Green Economy” is the non-exclusive focus of this Call for Proposals

While project proposals from different sectors can qualify for funding, priority will be given to proposals that contribute to the economic development in areas such as green cities, sustainable agriculture, sustainable energy and transport systems, biodiversity and forestry, water, wastewater, solid waste, resource efficiency. Projects from other sectors are welcome. All applicants will have to show how their projects contribute to the creation of sustainable jobs.

## Applicant Eligibility

The applicant for an IFE grant can be either an **Individual entity** or a **Consortium** of several entities. Applicants **must** fulfil the following conditions to be eligible:

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| When applying as an Individual entity             | An Individual applicant must be a separate legal entity registered in Egypt.<br>The exact type of legal form must be disclosed in the application form  |
|   | An Individual applicant must be duly registered and operating under all licenses required for a given line of business in Egypt   |
|   | An Individual applicant must have been operating for a minimum of 3 years   |
| When applying as a Consortium of several entities | The Consortium must nominate one Lead applicant amongst its entities.<br>The responsibilities of the Lead applicant are: <ul style="list-style-type: none"> <li>• The quality and truthfulness of information provided in the application</li> <li>• In case of a successful application, the Lead applicant will be the one signing the Grant Agreement with the facility. Hence the Lead applicant must be the main stakeholder, who will implement the project and be responsible for the full execution of the project</li> </ul> |
|   | All applicants of the Consortium must each be a separate legal entity registered in Egypt, in Africa or EU/EFTA. The exact type of legal form must be disclosed in the application form. Entities registered outside of Egypt, EU/EFTA or Africa are not eligible   |
|   | At least one member of the applying Consortium must be duly registered and operating under all licenses required for the given line of business in Egypt.   |

## What can the Grant be used for?

The grant applies only to items related to the investment phase of a project. IFE’s grants can mainly be used for construction (but no real estate projects) or fixed assets (machinery or equipment), with limited support to other activities. Furthermore, applicants must demonstrate that the investment phase of their proposed project, e.g., start of construction, can be initiated at the very latest 12 months after signing the Grant Agreement. The facility reserves the right to cancel a committed financing contribution if this condition is not fulfilled.

## Grant Amount

IFE grants range from **1 million EUR to 10 million EUR**. An applicant (individual entity or consortium) must provide own financial contributions towards the overall project expenditure in the required proportion. The percentage of own contribution required is defined based on project category.

## Application and Selection Process

The facility IFE selects projects through a competitive, objective, and transparent two-stage application process.

**Stage one: The Call for Proposal** invites applicants to submit Concept Notes. After an eligibility verification, Concept Notes will be scored and the most promising will be shortlisted based on both qualitative evaluation criteria and key performance indicators (KPIs), related to the number of good jobs (according to ILO standards) created, as well as to the costs per job. On-site visits may be performed to verify the provided information.

**Stage two:** The shortlisted applicants will be informed to submit a detailed Full Project Proposal. The received Full Project Proposals will be subject to a **detailed analysis process**, which may also involve an onsite visit. If IFE approves a Project, it offers the applicant (individual entity or consortium) an agreement for a grant amount within the limits stated above.

## Further information

If you would like to know more about the applicants' own contribution and eligible costs, visit:

<https://invest-for-jobs.com/en/ife-call-for-proposals-egypt> and download the Guidelines for Applicants for further instructions.

If you have any questions, please consult our FAQ section: <https://invest-for-jobs.com/en/ife-faq>

If you can't find the information you need, please send an email to: [cfp-ife.egypt@invest-for-jobs.com](mailto:cfp-ife.egypt@invest-for-jobs.com) until 17 January 2022 at 5 pm CET.

A series of online meetings will be organised to present the objectives of the facility, its conditions for submitting proposals, as well as the steps and modalities of participation. The webinars will take place on 6, 13, and 20 December 2021 at 9 am CET (10 am in Egypt) on the ZOOM platform. To receive the link, please send an email to: [cfp-ife.egypt@invest-for-jobs.com](mailto:cfp-ife.egypt@invest-for-jobs.com)

Submission is **ONLY** through the platform SmartMe: <https://smartme.adalia.fi/login/IFE>

For more information about the facility **Investing for Employment**:  
<https://invest-for-jobs.com/en/investing-for-employment>

General information and further support services offered by the **Special Initiative on Training and Job Creation**:  
<https://invest-for-jobs.com>

**For general enquiries regarding the Special Initiative and the facility Investing for Employment:**  
[info@invest-for-jobs.com](mailto:info@invest-for-jobs.com)

**For enquiries about the call for proposals in Egypt:**  
[cfp-ife.egypt@invest-for-jobs.com](mailto:cfp-ife.egypt@invest-for-jobs.com)